

To all purchasers, inventors, producers, engineers,

visionaries, developers, manufacturers and quality officers:

WE ARE READY!

ED-GROUP

DISTRIBUTION

QUALITY

EXCESS INVENTORY XSI[®]

SPECIAL PROCUREMENT

INSPECTION





MUNICH, DE (HQ)

Since 1995

- ✓ Sales
- ✓ Procurement
- ✓ Inspection
- ✓ Warehouse

- √60+ employees
- ✓ 20% engineers
- √81m+ USD revenue in 2021
- √7 global locations
- √ >35k shipments p.a.

COPENHAGEN, DK

Since 2011

- ✓ Sales
- ✓ Procurement

NEW YORK, US

Since 2002

- ✓ Sales
- Procurement
- ✓ Warehouse

MONTREAL, CDN

Since 2009

- ✓ Sales
- ✓ Procurement
- ✓ Warehouse

HONG KONG, HKG

Since 2004

✓ Warehouse

SHENZHEN, CN

Since 2016

- ✓ Sales
- Procurement
- ✓ Warehouse

SHANGHAI, CN

Since 2004

- ✓ Sales
- ✓ Procurement









- Distribution
- Excess Inventory
- Inspection
- Sourcing



- Tailor Made Camera Solutions
- Automotive Displays
- Image Data Embedding
- Accessories
- Product Services



- System Solutions
- Customer Specific Solutions
- Service & Maintenance
- Spare Parts



- IT-Service
- Web-Programming
- IT-Organisation
- DB-Programming







Distribution

Competitive Sourcing

Projects

- Worldwide network, franchised and independent, stable supply chain
- Goal: Best prices and stable support of your business
- C-Parts management
- Project based cost optimization and analysis of your BOM
- Goal: Price optimization of your project
- Verification of new manufacturers and products for your project
- Goal: Project optimization (Costs/Performance).

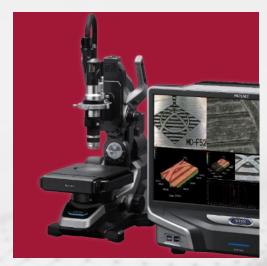








OUR TOOLS







X-RFI



Functional testing



X-RAY







HOW WE WORK

- communication
- supplier rating
- qualified offers
- 100% of deliveries documented
- electronic inspection reports
- clear processes
- · excellent service











Immediate purchasing

- Purchase of your excess stock in a single lot
- Immediate payment

Classic consignment model

- Delivery of your excess stock to ED
- Quarterly settlements for sold goods
- Logistics executed by ED

Virtual consignment

- Like "Classic consignment model", exept:
- The goods remain in your possession until sold

- √ Fast and efficient processing
- ✓ Minimal administrative effort
- ✓ Worldwide marketing
- ✓ Fast and efficient logistics
- ✓ Open book policy







- Sourcing of hard-to-find electronic components
- Obsolescence Management (OM)
- SupplyOn, VMI









Level 1:

Visual Inspection

Level 2:

Digital Microscopy

Level 3:

X-Ray Inspection

Level 4:

Decapsulation

Level 5:

Functional testing

Level 6:

X-RFI & REM-EDX

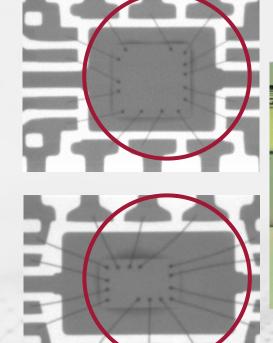
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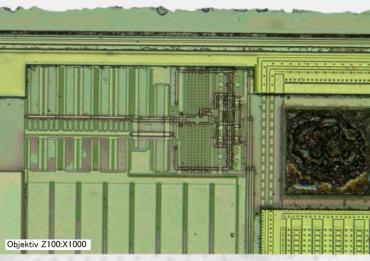
- ✓ Ensuring quality is the highest priority
- √ Regularly trained employees
- ✓ Detailed documentation of the entire supply chain

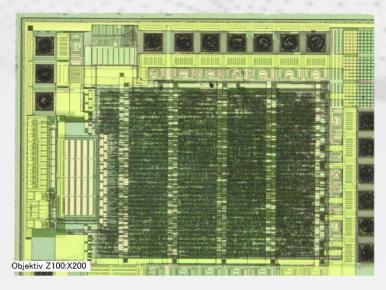


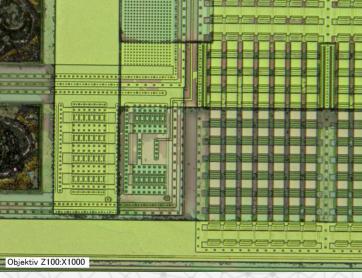
















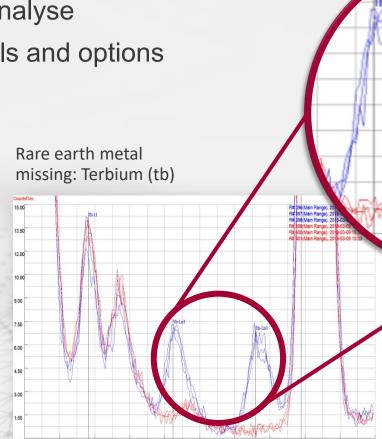
Incoming Goods Inspection

• Our approach: Measure, compare, analyse

• Our task: Use all necessary tools and options

X-ray fluorescence (XRF)

Golden sample







non-conformity

in functional test

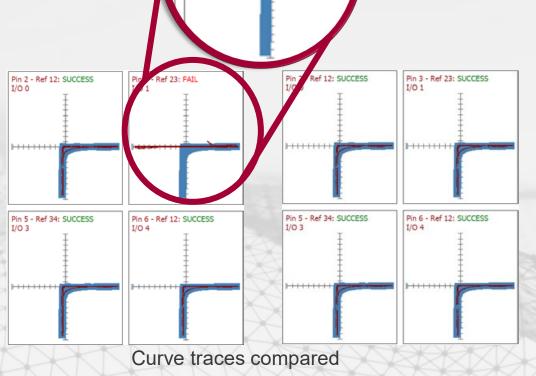


Incoming Goods Inspection

• Our approach: Goods are either a pass or a fail

• Our task: Use all necessary tools and options

 Curve trace testing (golden sample comparison)







Incoming Goods Inspection

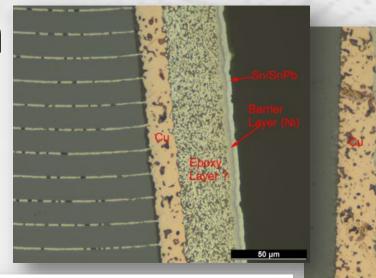
• Our approach: Expertise

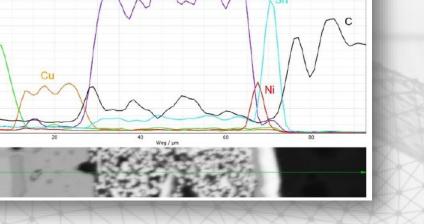
Our task: Find answers and solutions

Scanning electron microscope (SEM)

Energy dispersive x-ray spectroscopy (EDX)

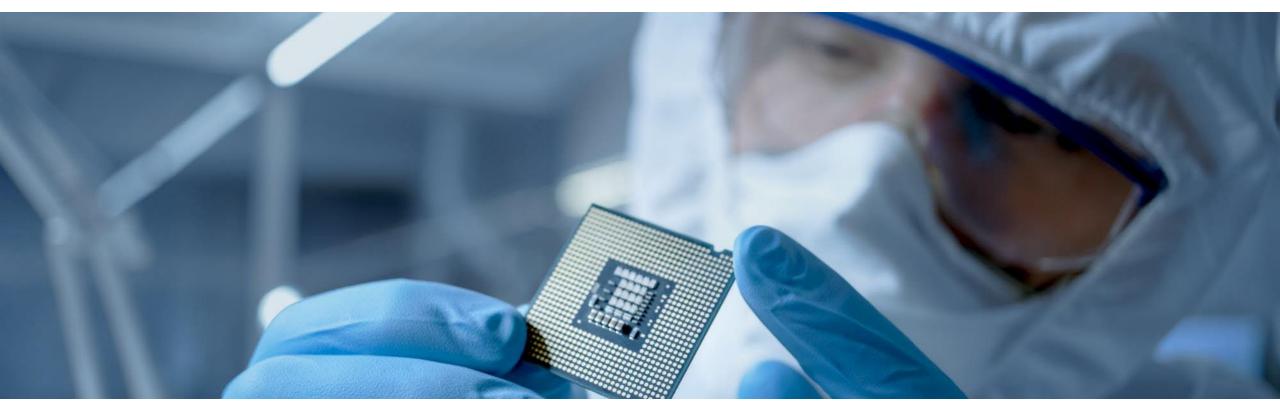
Golden sample











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ARE YOU?